# **Annual Meeting Notice and Proxy Statement**

January 1, 2022

To the Members of AAA Northern California, Nevada & Utah: Please be advised that the regular annual meeting of the Members of AAA Northern California, Nevada & Utah ("the Association") will be held at 8 a.m. Mountain Time on Wed., March 2, 2022, at the Hyatt Place, 222 North Union Avenue, Farmington, Utah. Please bring your Membership card for identification and admittance.

If you plan to attend the annual meeting, please observe the following health and safety precautions:

- Do not attend the meeting if you are experiencing any symptoms of illness, including fever, cough, congestion, or shortness of breath.
- Please wear a facial covering at all times.
- Please keep six feet of physical distance from all other attendees. Seating at the annual meeting will be arranged appropriately.
- We may be required to limit attendance at the meeting to comply with state and local laws and guidelines.

It's important that your vote is counted at the annual meeting, whether or not you plan to attend in person. Please indicate on the proxy form on page 42 your proxy, then sign, date, and return the form to the address listed at right. If you do attend the annual meeting and wish to vote in person, your proxy can be withdrawn at that time.

### **ELECTION OF DIRECTORS**

The following candidates for election to the Board of Directors have been nominated by the Nominating Committee, per the Bylaws of the Association: Tom Hayes, Montana

Wendy Paskin-Jordan, California

Because the number of nominees and number of open director seats are the same, no election of directors will be held, and the candidates listed above will be considered elected, per Section 9 of the Bylaws.

#### **GENERAL PROXY**

The proxy form on the next page appoints the person(s) named on the form as your proxyholder(s) to vote and act for you on any other matter to be voted on at the 2022 annual meeting—or at any other meeting of the Members of the Association—during the term of the proxy. The term of the proxy will be three years, unless you indicate your wish to grant the proxy for a shorter term. Consequently, the proxyholder(s) will have broad discretion to represent you and will vote on your behalf on a broad variety of matters, which may include election of directors of the Association, and/or proposals presented for the approval of Members. As of today, the Association is not aware of any specific proposals to be presented to Members at the 2022 annual meeting or at subsequent Member meetings.

#### IMPORTANT INFORMATION

Before filling out the proxy form, please note:

- Every Member is entitled to vote, either in person or by proxy.
- You may attend and vote at any regular annual meeting or at any special meeting of the Membership, whether or not you have signed a proxy.

- If you now have a proxy in effect, you may substitute a proxy of a more recent date.
- You may revoke your proxy at any time by written notice.
- Your proxyholder must attend the annual meeting of Members in person in order to vote.

#### PROXY INSTRUCTIONS

- Print your name, your address, and your Membership number in the spaces provided on the proxy form.
- 2. If you wish for anyone other than Tim Condon (Chief Executive Officer) and Clay Creasey (Chief Financial Officer) to act as your proxy(ies), print their name(s) in the space provided.
- Sign and date the proxy form on the lines provided. If the proxy is undated, your signature authorizes the Association to insert the date of receipt.
- 4. Your proxy can only be exercised at the regular annual meeting if it has been signed and filed with the Secretary before the polls open for the first contested issue, if any, at the meeting.

Mail your completed proxy form to:

Secretary

AAA Northern California, Nevada & Utah P.O. Box 24502, Oakland, CA 94623

You may also fill out the form online at proxyonline.com/AAA. Forms must be received by February 28, 2022.

Kamili Moreland, Secretary

#### **DIRECTOR BIOS**



Tom Hayes—Member since 2006

**OCCUPATION** Mr. Hayes is an Accredited Wealth Manager from the Estate and Wealth Strategies Institute at Michigan State University. Tom served as Vice Chair of the AAA MountainWest Board, a club comprised of members from Montana, Wyoming, and Alaska, prior to its merger with AAA NCNU. Tom started his

career managing a large farming operation in Montana, then worked as a commodity merchandiser for General Mills prior to starting his career as a financial advisor. Tom worked at RBC Wealth Management until retiring in January of 2021. Tom also served on the Board of Directors of Columbus Hospital in Great Falls, Mont., as well as Big Brothers & Big Sisters of Great Falls.

**STATEMENT OF VIEWS** AAA, like many businesses, is impacted by the disruptive forces of technology. Thriving in this environment requires operational excellence and visionary leadership. We are fortunate to have a team with both qualities—and a commitment to bringing value to our Members now and into the future.



Wendy Paskin-Jordan—Member since 1972
OCCUPATION Ms. Paskin-Jordan currently
serves as Board Chair for AAA NCNU and
Board Member of AAA Insurance Group.
She is currently Co-CEO of Paskin & Berler
Capital Advisors. Previously, she was

Managing Director at Montgomery Asset Management, National Sales Director at Wells Fargo, and a corporate counsel at Bechtel Corporation.

**STATEMENT OF VIEWS** AAA strives to provide the services and products that Members want, while maintaining a company that is fiscally sound. With increased domestic economic pressures, AAA must continue to focus on improving our technology and delivery systems so that Members receive service and value in the most efficient way possible.



## Submit this form by mail or online at proxyonline.com/AAA.

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Proxy	YOUR AAA MEMBERSHIP NUMBER	LAST	FIRST	INITIAL
Plea	se choose option A or B:			
Chi atte	exy Option A—I wish to appoint Tim Condo lef Executive Officer and Chief Financial Of end the annual meeting of the Members of A nefit corporation, on Wed., March 2, 2022,	fficer of AAA Norther AA Northern Californ	n California, Nevada & Utah as m ia, Nevada & Utah, a California noi	ny proxies to nprofit mutual
the	xy Option B—I wish to appoint the person( Members of AAA Northern California, Neva d., March 2, 2022, and any adjournment or	ada & Utah, a Califorr	ia nonprofit mutual benefit corpo	•
I APPO				
	NAME(S) OF PROXYHOLDER(S)	ADD	RESS(ES) IF KNOWN	
Norther their di and an revoke proxy t  Voting to vote or at ar may co	event that a proxyholder is not designated, orn California, Nevada & Utah will be deemed scretion on all matters which may come be yone of them shall have the powers hereby dor replaced by substitution, shall remain in to remain in force for only one year, check he and act for me and in my name at all regularly adjournment or postponement thereof, home before said meetings, including but not t. Said proxyholder(s) shall vote at their discontinuation.	d to be the proxyholo fore such meeting(s) y granted. You may ren force for three years ere:   further appoint the parand special meetin held during the term to limited to the elections.	ders appointed hereby. Said proxice the proxy shall have power of a cooke this proxy at any time. This from the date hereof; but, if you derson(s) named above my lawful gs of AAA Northern California, No of this proxy, in transacting any both of directors, as fully as I could define the proxy.	es shall vote in substitution s proxy, unless wish this proxyholder(s) evada & Utah, susiness that do if personally
SIGN HERE	YOUR SIGNATURE		DATE HERE MO	NTH DAY YEAR
			(IF UNDATED, THE DATE OF RECEIPT W	ILL DE INSEKTED BY AAA)
NUMBER	STREET + UNIT NUMBER	CITY	STA	ATE ZIP CODE